# swapping...

We swapped these valued at £61.1 million



### Accessing new material we can reposition

The creation of the Great Capital Partnership ("GCP"), a 50:50 joint venture with Capital & Counties, has given the Group exposure to exceptionally located central London assets without paying a premium. Starting with £460 million of assets, during its first 11 months GCP was grown with £89 million of acquisitions in neighbouring interests augmenting existing ownerships. Following these transactions a significant swap deal was executed with The Crown Estate involving 55% of the JV's assets to release immediate value and unlock future potential. These properties will now provide us with a steady pipeline for repositioning.

Develop Recycle Asset Manage

# ...to improve.

### In return for improved interest in these, lifting their value by £81.8 million

#### Park Crescent buildings



efore	CMA	_
CIUIC	SWal	J

- 74 year leases
- Minimal ground rent
- Office use only
- No development

#### After swap

- 150 year leases
- Minimal ground rent
- Open use allowed
- Open use allowed
- Development allowedAdditional buildings included

26/40 Kensington High Street



#### Before swap

- 104 year lease
- 5.0% ground rent

#### After swap

- Freehold
- No ground rent

#### **Regent Street buildings**



#### Before swap

- Average 80 year leases
- Average 12.8% ground rent
- No alterations

#### After swap

- 125 year leases
- Average 3.5% ground rent
- Alterations allowed







